

Furfural From Bagasse ...

... diversification: exploring new revenue streams



About DalinYebo (Since 2001)

Top:

Middle:

Bottom:





Technology Development & Transfer:

- Commercialisation of award-wining process to make biobased chemicals, sold to Australia and licensed in India.
- □ Successful VC exit in 2007
- Biorefinery/Co-gen Business Owners:
 - Secure biomass supply chains
 - Production facilities for chemicals & energy



- **\$30million** Biobased chemicals plant (Australia), integrated into a sugar mill that has a **16MW** cogeneration plant.
 - **\$20million** greenfields biorefinery (India) with ±**2MW** co-generation plant.

\$10million greenfields biorefinery (SA) with ±**2MW** co-generation plant.



Purpose Driven & Focused Team



- Philipp Steiner, CEO: Built teams for successful project and business start-ups; International IP/technology transfers.
- Brent McKeon, Marketing: Several global chemical product start-ups; Commodity marketer.





- Harvey Wilson, Projects: Multi-million \$ turnkey contracts.
- Gianluca Marcotullio: 2011 PhD thesis on furfural process developments for new generation biorefineries

Planet Earth Bio Power:

- Mzwandile Sithole: Biotechnologist, Project Developer, Entrepreneur (Green products); Planet Earth Bio Power
- Prof. Mark Laing: Director, African Centre for Crop Improvement, Professor and Chair of Plant Pathology, School of Biochemistry, Genetics, Microbiology and Plant Pathology

Network of Specialists & Associates: Energy conversion experience, biomass combustion, EIA, farming, IPP/PPA expertise

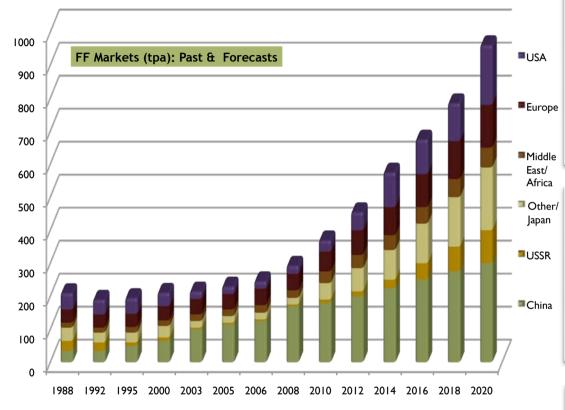


Bio-renewable Chemicals: Furfural



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Growing Market - New Uses



Long-term Off-takes for 35,000 tpa Immediate: 10,000 tpa







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Project Case

- 10,000 ton/year @ \$1500/ton (delivered)
- Guaranteed long-term off-take.
- For planning purposes:
 - \$200-300/ton conversion costs,
 - \$300/ton freight costs (from Brazil)
 - Expected capital under \$20 million







Bagasse to Furfural (Since 1950s)



Arcoy Biorefinery (India)





furfural and its many by-products innovate • develop • trade• bio-renewables • globally

Philipp Steiner - Director

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Innovative Minds: Converting Biomass to Chemicals and Energy